



## Digital Service Businesses scaling rapidly in Miami

Miami is enjoying an explosion of exciting digital and interconnected businesses, leveraging the reach and power of the internet to build global-scale firms. Key to this has been the digital infrastructure delivered by Interconnect Miami, iM, who have invested millions of dollars to provide rich optic fiber networks and leading datacenter services in the city.

Michael Roark, iM Companies' CEO showcases a number of the expanding businesses and clients now living and growing from their 36 NE 2<sup>nd</sup> St facility and city-wide fiber network:

**QUANTIL** helps customers reach new markets by accelerating their website, mobile app, download, video, and enterprise application content on a global network of over 600 POPs, providing a massive 20,000 gigabits of data transfer. QUANTIL is backed by ChinaNetCenter, a CDN market leader in China with over 15 years of experience in content delivery acceleration and selected iM as its new home for expansion. [www.quantil.com](http://www.quantil.com)

**Ringtel** is a Brazilian VOIP and cloud services business who have recently expanded their geography into a substantial Miami presence with multiple racks of equipment now hosted at iM and interconnected to global connectivity partners [www.ringtel.com.br](http://www.ringtel.com.br)

**NocRoom** deliver critical business voice and data services from east to west coast USA, from its resilient multi-homed network and cloud platforms, and now adding Miami as it joins iM as a new client [www.nocroom.com](http://www.nocroom.com)

**Quadranet** despite already being a major player has now tripled its colo and network operations in Miami with iM. This multi-faceted firm with hosting, cloud and network service offerings recently acquired DB Transit to materially expand and enhance their connectivity services to their clients. iM's dark fibre and managed bandwidth solutions interconnecting to *NAP of the Americas* (NOTA) and all other key interconnect points across the US have made iM a key partner to enable Quadranet's rapid expansion [www.quadranet.com](http://www.quadranet.com)

iM itself has been busy too – centrally located in downtown Miami, with its own metro fiber system and direct interconnection with Latin America and the Caribbean, iM has doubled revenues this past year. It has also doubled its datacentre footprint recently, immediately adjacent to other industry players including Equinix, Telx, Zayo, Century Link and Level 3. Its datacenter ticks all the boxes – housed in a Category 5 hurricane-rated building with indoor generator and fuel tanks and excellent infrastructure diversity for all critical systems. Connected to multiple peering exchanges and dozens of carriers, Interconnect Miami has become a premier location for enterprises and telecom carriers to house their critical IT infrastructure.

### About iM

iM provides a comprehensive suite of inter-related IT infrastructure solutions, including colocation at its four metro hub facilities in Miami, London, Washington DC and San Francisco, and metro fiber at select locations. iM also delivers an all-encompassing suite of services to create data centers, including the manufacture of its unique modular data centers designed for flexibility and scalability at competitive price points.

[www.iMintegrated.com](http://www.iMintegrated.com)